

Message Text

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PAGE 01 WARSAW 05129 231526Z

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ACTION EUR-12

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UNCLAS WARSAW 5129

COMMERCE FOR BEWT/DAS DOWNEY

E.O. 11652: N/A

TAGS: BDIS, PL

SUBJECT: NEW ARRANGEMENTS AT THE KOLUSZKI FOUNDRY

REF: WARSAW 4621

1. SWINDELL-DRESSLER (S-D) HAS NEGOTIATED A "PARTIAL-ACCEPTANCE" PROTOCOL WHICH WILL ALLOW S-D TO PROVE THE KOLUSZKI FOUNDRY OVER A PERIOD OF 30 WORKING DAYS ENDING AUGUST 30. PLANT OPERATION CAN BE PROVEN SECTION BY SECTION OR SPECIFIC PIECES OF EQUIPMENT MAY BE PROVEN INDIVIDUALLY.

2. THE PROTOCOL CALLS FOR ACCEPTANCE OF EACH PIECE OF EQUIPMENT OR PLANT SECTION AS SOON AS IT HAS BEEN PROVEN. FINAL PAYMENT FOR THE EQUIPMENT WILL NOT TAKE PLACE BEFORE AUGUST 30, AND PROBABLY NOT UNTIL A TWO-WEEK SETTLEMENT PERIOD IS COMPLETED AFTER THAT DATE. S-D'S GUARANTEE PERIOD WILL ALSO NOT BEGIN UNTIL AUGUST 30. THE POLES WILL BE RESPONSIBLE FOR MAINTENANCE OF EQUIPMENT BETWEEN THE DATE ON WHICH IT IS PROVEN AND THE FINAL SETTLEMENT DATE.

3. THIS PROTOCOL WILL ALLOW S-D TO CONCENTRATE ITS PERSONNEL ON EACH STAGE OF TESTING, AND THE LOCAL PULLMAN OFFICE IS OPTIMISTIC THAT THE PLANT CAN BE PROVEN WITHOUT BRINGING IN MANY ADDITIONAL OPERATORS FROM OUTSIDE POLAND.

4. THE VISIT OF SWINDELL-DRESSLER PRESIDENT
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PAGE 02 WARSAW 05129 231526Z

DONALD STINGEL TO POLAND MADE THIS

AGREEMENT POSSIBLE. MR. STINGEL MET WITH CHAIRMAN
OF THE PLANNING COMMISSION WRZASZCZYK, VICE MINISTER OF THE
MACHINE INDUSTRY SZOTEK, AND DIRECTOR JUNG OF METAEXPORT.
WE VERY MUCH APPRECIATE THE ASSISTANCE RENDERED IN WASHINGTON
IN ENCOURAGING THESE DEVELOPMENTS.
DAVIES

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NNN

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